

## Service Point lands two new contracts and renews another two in Norway in 1Q09

- **The four reprographics contracts are worth a combined NOK 22.5 million (€2.6 million) a year**
- **Norway's largest bank and public entity Stasbygg are new services with Service Point while Oslo University and the national police force are renewed services**

**30 March 2009.-** Service Point Solutions, S.A (ticker: SPS.MC), through Allkopi, its Norwegian subsidiary, has won two new contracts and renewed another two in the Scandinavian market, where it is present with 23 centres. These contracts are worth a combined NOK 22.5 million (€2.6 million) on an annual basis.

During the first quarter of 2009, Service Point won the digital reprographics contract with Norwegian state company Stasbygg, which is devoted to land management and real estate and construction consultancy services. This contract is valid for an initial two-year period, extendable for another two years, and is worth NOK 4 million a year (over €450,000).

DnB Nor, Norway's largest bank, has also contracted Service Point to provide it with digital reprographics services for a year, extendible for another two years. This contract will generate annual revenue for the Group of NOK 15 million (€1.7 million).

Meanwhile, Oslo's University (Oslo University College-HiO) renewed its contract with Service Point after one year of service, in an agreement that can be extended for a further two years. The National Police Directorate also renewed for another year (extendible by another year) after two years of service. These reprographics contracts are worth NOK 2.5 million and NOK 1 million (€284,000 and €113,636) a year, respectively.

According to Rafael López-Aparicio, CEO of SPS, *“One of the highlights of Service Point's unique positioning, in addition to the coherency of its business model and its differentiation on value added services, is its geographic diversification. The materialisation of these four major contracts in Norway with clients from the financial, infrastructure, education and public sectors attests to this phenomenon. Geographic diversification enables the company to upgrade its earnings performance through exposure to economies at varying stages of the economic cycle.”*

Service Point Solutions ([www.servicepoint.net](http://www.servicepoint.net)) provides digital reprographics and document management services to the infrastructure, manufacturing, public and services sectors. It employs 2,700 people across 8 countries (the UK, US, Spain, Germany, Netherlands, Belgium, Norway and France) via a network of 140 service points worldwide and 840 facilities management programs. SPS is headquartered in Spain and listed on the Madrid and Barcelona stock exchanges (ticker: SPS.MC)

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